

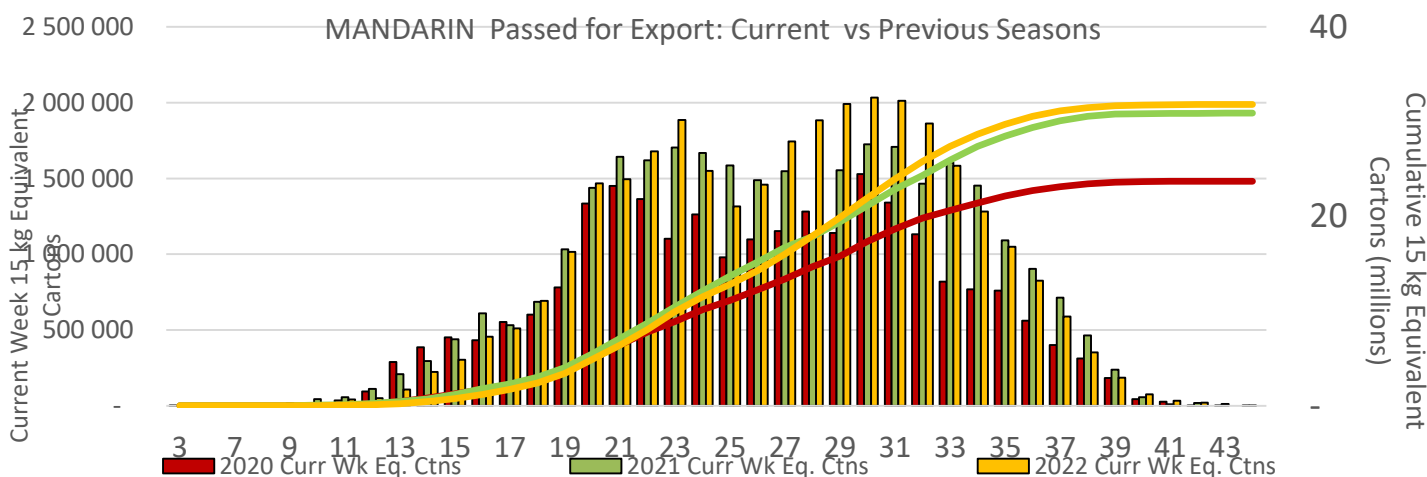
“What the wise do in the beginning, fools do in the end” Warren Buffet

2022 SEASON REVIEW: MANDARINS

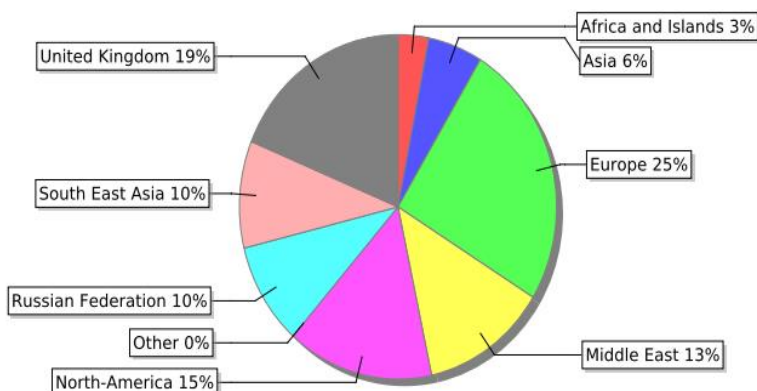
Packed mandarin figures are presented below – all in 15 kg carton equivalents.

	Average 2017-21/ Average 2019-21 *	2021	2022 (Estimate)	2022 (Actual)
Satsuma	1.8 m	1.7 m	1.7 m	1.6 m
Clementine	3.6 m	4.6 m	5 m	3.9 m
Nova	3.5 m	4.1 m	4.3 m	4.4 m
Leanri *	0.9 m	1.6 m	2.3 m	2 m
Orri *	1.2 m	1.7 m	2.1 m	1.9 m
Nadorcott/Tango *	11m	15.3 m	17 m	16.1 m
Other Mandarins *	1.7 m	1.9 m	2.1 m	1.9 m
TOTAL MANDARIN	23.7 m	30.9 m	34.5 m	31.8 m

The Mandarin Focus Group (MFG) overestimated the mandarin packed figure by 8%. Growers have responded to consumer preferences and reduced shipping of satsuma – the downward trend continues. The Nova category had higher packed than estimate. Nadorcott/Tango represents the highest volumes and shows an upward trend. The packing trend mirrored that of 2021.



Current Season (2022) (YTD)



Shipping percentage to Europe and the UK was exactly the same as 2021. There were decreases in percentage sent to Middle East (15-13%) and Asia (8-6%). There was an increase in mandarins shipped to South East Asia (mostly China) from 9 to 10%. Also increased shipping to North America (13-15%) and, surprisingly, an increase from 8 to 10% to Russia.

