FROM THE DESK OF THE CEO (38/22)

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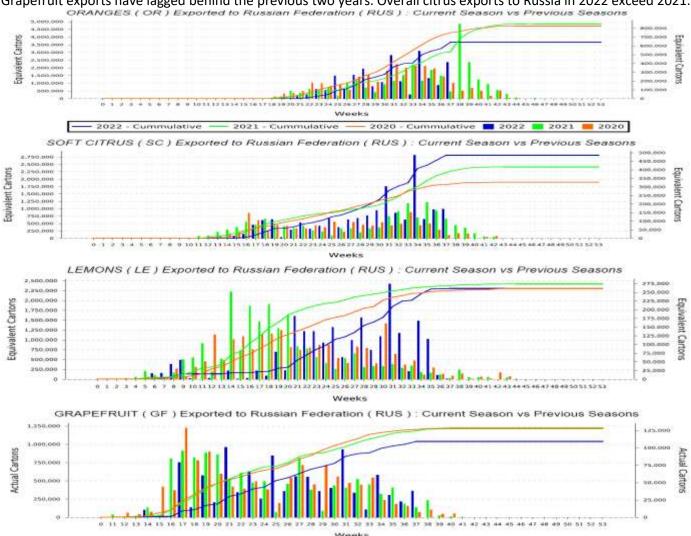
Justin Chadwick 23 September 2022



"Change favours only the prepared mind" Louis Pasteur

RUSSIAN MARKET FOR SOUTH AFRICAN CITRUS

Apart from the humanitarian shock of the Russian invasion of Ukraine, citrus exporters in southern Africa were extremely worried about marketing opportunities in a country that accounted for between 7 and 10% of exports. The early lemon market was almost non-existent, however as the year progressed volumes to Russia picked up. Year to date exports of lemons and oranges are on a par with the past two years, while mandarin exports are ahead. Grapefruit exports have lagged behind the previous two years. Overall citrus exports to Russia in 2022 exceed 2021.



PACKED AND SHIPPED

End of Week 37 Million 15 Kg Cartons	Packed	Packed	Packed	Shipped	Shipped	Original Estimate	Latest Prediction	Final Packed
SOURCE: PPECB/AGRIHUB	2020	2021	2022	2021	2022	2022	2022	2021
Grapefruit PP (17kg)		2.7 m	2.6 m	2.3 m	2.0 m			
Grapefruit Class1&2 (17kg)		12.7 m	12.1 m	12.8 m	11.0 m			
Grapefruit	16.0 m	17.5 m	16.6 m	17.2 m	14.7 m	16.8 m	16.6 m	17.5 m
Mandarins	23.1 m	30.1 m	31.1 m	27.6 m	30.7 m	34.5 m	33.8m	30.9 m
Lemons	27.8 m	30.4 m	34.2 m	28.6 m	32.9 m	32.3 m	34.4 m	31.0 m
Navels	25.9 m	26.9 m	27.1 m	24.4 m	26.0 m	28.7 m	27.3 m	27.2 m
Valencia	47.2 m	48.3 m	49.0 m	32.4 m	41.8 m	58.2 m	54.6 m	55.0 m
Total	140.0 m	153.2 m	158.0 m	130.2 m	146.1 m	170.5 m	166.9 m	161.6 m