FROM THE DESK OF THE CEO (21/23)

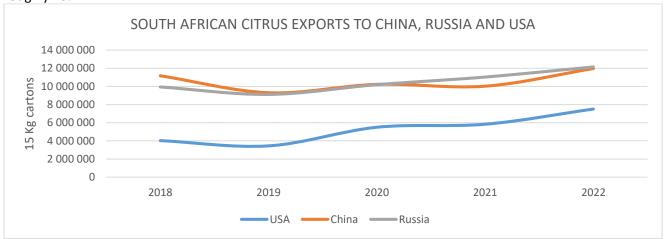
(Follow me on Twitter justchad_cga)

Justin Chadwick 26 May 2023



"If you cannot explain something in simple terms, you don't understand it" Richard P Feynman SOUTH AFRICAN EXPORTS TO USA, CHINA AND RUSSIA

Since 2018 citrus exports to the USA have almost doubled, while exports to China and Russia have shown growth of roughly 20%.



Citrus exports to both China and Russia have been roughly equal, while exports to USA are lower. Exports to the USA will be higher once the final rule for access from other regions in South Africa is finalised.

EASTERN CAPE PRODUCTION EARLY OUT OF THE STARTING BLOCKS WITH SHIPPING WELL ALIGNED TO SUPPORT THE REGION'S EXPORTS (MITCHELL BROOKE)

Production of citrus from the Eastern Cape regions has commenced on a solid note with production volume up by 2.3 million cartons to week 20 compared to previous years. Lemons (up by 1.4million cartons), early Mandarin varieties (up by 700,000 cartons) and Navels (up by 200,000 cartons) have been produced to this point. Recent heavy rains in the region could see production drop for a short period allowing the logistics system to recuperate after some constraints emanated due to the increase in production, as well as disruptions from rain. Transnet Port Terminals (TPT) assured that they will negotiate with shipping lines to support the Eastern Cape ports of Coega and Port Elizabeth in 2023. During the last two citrus seasons, fruit had to be trucked to either Durban or Cape Town to be shipped as lines withdrew services to the region's ports. At the moment we are seeing direct weekly services from Coega and PE to the Far East, Middle East, Asia, Europe and UK, which will ensure the region's fruit remains at the region's ports and not trucked to Durban and Cape Town. Up to week 20, some 1,750 reefer containers have been shipped from Coega and PE, an additional 750 reefer containers of citrus compared to previous years. The region's estimates suggest some 26,500 reefer containers could be shipped from the region's ports – up from 22,000 containers. Additional cold storage capacity has recently been introduced in the region with TPT aligning Ngqura and PE terminals' capacity and operational ability to production estimates that the CGA has presented. This should ensure the region's exports are managed and handled effectively through the ports, on to the ships and to the global markets.

PACKED AND SHIPPED

End of Week 20	Packed	Packed	Packed	Shipped	Shipped	Original	Latest	Final
Million 15 Kg Cartons						Estimate	Prediction	Packed
SOURCE: PPECB/AGRIHUB	2021	2022	2023	2022	2023	2023	2023	2022
Grapefruit	11.9 m	9.2 m	7.5 m	5.4 m	5.1 m	14.4 m	14.3 m	16.7 m
Mandarins	5.4 m	4.9 m	6.8 m	2.5 m	4.7 m	34.1 m	34.1 m	31.8 m
Lemons	12.6 m	11.1 m	14.2 m	7.3 m	11.9 m	37.3 m	37.1 m	34.7 m
Navels	3.9 m	1.6 m	2.1 m	0.2 m	0.6 m	25.3 m	25.3 m	27.8 m
Valencia	0.2 m	-	-	-	-	54.5 m	54.5 m	53.8 m
Total	34.0 m	26.8 m	30.6 m	15.4 m	22.3 m	165.6 m	165.3 m	164.8 m