

FROM THE DESK OF THE CEO (20/22)

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Justin Chadwick 20 May 2022



***“The gambling known as business looks with austere disfavour upon the business known as gambling”  
Ambrose Bierce***

### GROWER PRESENTATIONS – FARM LEVEL ANALYSIS

The catalyst behind calling a Grower Indaba on 9 May 2022 was the impact of various global and local events on the economic sustainability of southern African citrus growers. The study conducted by the Bureau for Food and Agricultural Policy (BFAP) confirmed what most growers already knew – if the industry continues to operate as it does at present the majority of growers will operate at a loss for the foreseeable future (the BFAP study goes through to 2030). Clearly the industry cannot continue operating as present – either global events have to change in our favour, or we need to do something different.

The Grower Indaba agreed that the results of the BFAP farm level analysis needs to be shared with ALL growers. The BFAP research was done in six different CGA growing regions; Ohrigstad/Burgersfort, Boland/Citrusdal, Sundays River, Senwes, Letsitele and Nelspruit/Onderberg.

In addition to presenting the BFAP analysis, these feedback sessions will report back on the discussions at the Grower Indaba, as well as the proposed actions and timelines.

Since 8 of the 16 regions were analysed, it is proposed that the remaining 8 regions attend the session covering the region analysed closest to them. The clustering of regions is included in the table below.

**Growers and supply chain stakeholders are urged to attend these virtual feedback sessions. Please RSVP to Tanya [tanya@cga.co.za](mailto:tanya@cga.co.za) – the link will be sent to all those who respond.**

Date	Time	Region Analysed	Regions Included
30 May	14h00	Ohrigstad/Burgersfort	Ohrigstad/Burgersfort
31 May	14h00	Western Cape	Western Cape, Northern Cape , Boland
1 June	10h00	Sundays River	Sundays River, Patensie, East Cape Midlands
2 June	10h00	Senwes	Senwes
3 June	10h00	Letsitele	Letsitele, Hoedspruit, Limpopo River, Zimbabwe
6 June	14h00	Nelspruit/Onderberg	Nelspruit, Onderberg, Eswatini, KZN

### CITRUS SUSTAINABILITY FORUM (CSF)

The next CSF will be held on the 25<sup>th</sup> May 2022 from 09h00 – 11h30 on Zoom. This is another full agenda, including some preliminary results from the Cost of Compliance study undertaken by Source Consultancy. Please RSVP to Paula Bester ([pb@cga.co.za](mailto:pb@cga.co.za)) to obtain the link for the virtual meeting.

### AGRI'S GOT TALENT

Agri's Got Talent is a social development programme, through a singing competition for agricultural workers in the fruit and wine industries. To enter this amazing competition, send your entry via WhatsApp (082 372 1557) or email ([info@agriscottalent.com](mailto:info@agriscottalent.com)). Entries close: 30 June 2022. For more information please visit [www.agriscottalent.com](http://www.agriscottalent.com).

### PACKED AND SHIPPED

End of Week 19 Million 15 Kg Cartons	Packed 2020	Packed 2021	Packed 2022	Shipped 2021	Shipped 2022	Original Estimate 2022	Latest Prediction 2022	Final Packed 2021
<b>SOURCE: PPECB/AGRIHUB</b>								
Grapefruit PP (17kg)		1 m	1.4 m	0.4 m	0.6 m			
Grapefruit Class1&2 (17kg)		6.1 m	5.4 m	4.3 m	2.8 m			
Grapefruit	6 m	8.1 m	7.7 m	5.3 m	3.9 m	16.8 m	16.5 m	17.5 m
Mandarins	3.6 m	4 m	3.4 m	2.6 m	1.8 m	34.5 m	34.4 m	30.9 m
Lemons	11.5 m	11.1 m	8.7 m	8.3 m	5.4 m	32.3 m	32 m	31 m
Navels	1.4 m	2 m	0.5 m	0.5 m	0.1 m	28.7 m	28.7 m	27.2 m
Valencia	0 m	0.1 m	0 m	0 m	0 m	58.2 m	58.2 m	55 m
<b>Total</b>	<b>22.5 m</b>	<b>25.3 m</b>	<b>20.3 m</b>	<b>16.7 m</b>	<b>11.2 m</b>	<b>170.5 m</b>	<b>169.8 m</b>	<b>161.6 m</b>

**THE CGA GROUP (CRI, RIVER BIOSCIENCE, XSIT, CGA CULTIVAR COMPANY, CGA GROWER DEVELOPMENT COMPANY & CITRUS ACADEMY) ARE SUPPORTED BY AND WORK FOR THE SOUTHERN AFRICAN CITRUS GROWERS'**